

TRANSWESTERN

Central Texas
Region



Fountainhead One San Antonio, Texas Agency Leasing and Property Management

OPPORTUNITY/CHALLENGE

Fountainhead One is a 174,000 square foot, Class “A” office building, located along Interstate I-10 West in San Antonio.

The building had languished at 82 percent occupancy for several months in a rising market. Building services and marketing efforts were minimal.

Transwestern was retained to handle management and leasing.

SOLUTION

The Transwestern team elevated building services by providing immediate response to tenants’ queries and by adding car wash and shoeshine services, a day porter, and a concierge.

Transwestern also updated and enhanced collateral marketing materials to increase the occupancy level at Fountainhead One.

VALUE ADDED BY TRANSWESTERN

Within five months the occupancy level increased to 93 percent.