
OPPORTUNITY/CHALLENGE

- PrimeSource provides healthcare to senior citizens, including dentistry, podiatry and ophthalmology at nursing home facilities in Illinois, Indiana and Ohio.
- PrimeSource had rapidly grown into multiple offices in both Illinois and Indiana.
- Needed to expand corporate headquarter space in metropolitan Chicago

SOLUTION

- An environmental emergency occurred while TW was evaluating office space alternatives and tenants of the building had to evacuate immediately.
- Needed to find temporary space for corporate headquarters consisting of more than 40 employees, so that client could be operational the next morning.
- Temporary space needed to be on a month-to-month agreement.

VALUE ADDED BY TRANSWESTERN

- TW worked extremely close with the client, its architect and contractor in order to smoothly transition PrimeSource from its temporary offices to its newly constructed 20,000 square foot headquarters.
- Transwestern was successful in aggressively negotiating a complex lease agreement, which included a leasehold improvement allowance, more than ample designated parking and strong corporate identity and signage on the building facade.